United States SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-K

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. For the fiscal year ended December 31, 1998

Commission File Number 1-7367

PAINE WEBBER GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

13-2760086

(I.R.S. Employer Identification No.)

1285 Avenue of the Americas, New York, New York

(Address of principal executive offices)

10019

(Zip Code)

Registrant's telephone number, including area code: (212) 713-2000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Common Stock, \$1 Par Value

Name of each exchange on which registered

New York Stock Exchange, Inc. Pacific Stock Exchange, Inc.

Stock Index Return Securities on the S&P MidCap 400 Index due June 2, 2000 8.30% Preferred Trust Securities* 8.08% Preferred Trust Securities*

American Stock Exchange, Inc. New York Stock Exchange, Inc. New York Stock Exchange, Inc.

*Issued by PWG Capital Trust I and PWG Capital Trust II, respectively. Fully and unconditionally guaranteed by Paine Webber Group Inc.

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes<u>X</u> No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. (X)

The aggregate market value of voting stock held by non-affiliates of the Registrant was approximately \$3.9 billion as of March 12, 1999. (See Item 12.)

On March 12, 1999, the Registrant had outstanding 145,788,445 shares of common stock of \$1 par value, which is Registrant's only class of common stock.

Documents Incorporated by Reference:

Parts I, II and IV incorporate information by reference from the Registrant's 1998 Annual Report to Stockholders. Part I and Part III incorporate information by reference from the Registrant's definitive proxy statement for the annual meeting to be held on May 6, 1999.

PART I

Item 1. Business

Paine Webber Group Inc. ("PWG") is a holding Company which, together with its operating subsidiaries (collectively, the "Company"), forms one of the largest full-service securities and commodities firms in the United States*. Founded in 1879, the Company employs approximately 17,800 people in 303 offices worldwide. In addition to the detailed information set forth below, incorporated herein by reference is the general business description information on the Company, under the caption "Management's Discussion and Analysis" on page 25 in the 1998 Annual Report to Stockholders.

The Company offers a wide variety of products and services, consisting of those of a full service broker-dealer to primarily a domestic market, through its two operating segments: Individual and Institutional. The Individual segment offers brokerage services and products, asset management and other investment advisory and portfolio management products and services, and execution and clearing services for transactions originated by individual investors. The Institutional segment principally includes capital market products and services such as securities dealer activities and investment banking. Certain business activities described below may comprise both the Individual and Institutional segments. Financial information for the years ended December 31, 1998, 1997 and 1996, including the amount of total revenue contributed by class of similar products or services contributing 10% or more of consolidated revenue, and information on segment and geographic data, is set forth in the Consolidated Financial Statements and the Notes thereto, and the "Five Year Financial Summary," on pages 55, 58 and 59 in the 1998 Annual Report to Stockholders incorporated herein by reference.

Brokerage Transactions

A portion of the Company's revenues are generated from commissions or fees earned as a broker, principally on behalf of individual clients, in the purchase and sale of equity securities (listed and over-the-counter securities), mutual funds, insurance products, options, fixed income instruments, commodities and financial futures. The Company also earns commissions or fees for services provided in the areas of employee benefits, managed accounts and personal trusts.

<u>Securities transactions</u> The Company holds memberships in the major securities exchanges in the United States in order to provide services to its brokerage clients in the purchase and sale of listed securities. The largest portion of the Company's commission revenue (60%) is derived from brokerage transactions for clients in listed securities and options. The Company has established commission rates for brokerage transactions which vary with the size and complexity of the transaction and with the activity level of the client's account. The Company may also act as broker for investors in the purchase and sale of over-the-counter securities and fixed income instruments including U.S. government and municipal securities.

<u>Mutual funds</u> The Company distributes shares of mutual funds for which it serves as investment advisor and sponsor as well as shares of funds sponsored by others. Income from the sale of mutual funds is derived from commissions and standard dealers' discounts, which are determined by the terms of the selling agreement and the size of the transaction. Income from proprietary mutual funds is also derived from management and distribution fees (see "Asset Management" section). Mutual funds include both taxable and tax-exempt funds and front-load, reverse-load, and level-load funds.

<u>Insurance</u> Through subsidiaries, PaineWebber Incorporated ("PWI") acts as agent for several life insurance companies and sells deferred annuities and life insurance. Additionally, variable annuities are issued by PaineWebber Life Insurance Company which are sold by PWI as agent.

^{*} Certain items herein, including (without limitation) certain matters discussed under "Legal Proceedings" in Part I, Item 3 of this report, "Management's Discussion and Analysis of Financial Condition and Results of Operations" ("MD&A") incorporated by reference in Part II, Item 7 of this report, and "Quantitative and Qualitative Disclosures about Market Risk" incorporated by reference in Part II, Item 7a of this report are forward-looking statements. The matters referred to in such forward-looking statements could be affected by many factors, including (without limitation) economic and market conditions, the level and volatility of interest rates, currency and security valuations, competitive conditions, counterparty risk, transactional volume, market liquidity, technological changes, the impact of current, pending and future legislation and regulation and other risks and uncertainties detailed in the MD&A. The Company disclaims any obligation or undertaking to update publicly or revise any forward-looking statements.

<u>Managed accounts</u> The Company acts in a consulting capacity to both individuals and institutions in the selection of professional money managers. Services provided in this consulting capacity may include client profiling, asset allocation, manager selection, performance measurement and financial planning. Money managers recommended may be either affiliated with the Company or nonaffiliated managers. Compensation for services is in the form of commissions or established fees. The Company also provides discretionary portfolio management services to individuals and institutions through the efforts of registered representatives trained to offer such services.

Options The Company's options related services include the purchase and sale of equity, index, and currency options on behalf of clients, and the delivery and receipt of the underlying instruments upon exercise of the options. In addition, the Company utilizes its securities research capabilities in the formulation of options strategies and recommendations for its clients.

Commodities and financial futures The Company provides transaction services for clients in the purchase and sale of futures contracts, including metals, currencies, interest rates, stock indexes, agricultural products, in addition to managed futures and commodity funds. Transactions in futures contracts are on margin and are subject to individual exchange regulations. The risk to the Company's clients in futures transactions, and the resulting credit risk to the Company, is greater than the risk in cash securities transactions, principally due to the low initial margin requirements relative to the nominal value of the actual futures contract. Additionally, commodities exchange regulations governing daily price movements can have the effect of precluding clients from taking actions to mitigate adverse market conditions. These factors may increase the Company's risk of loss on collections of amounts due from clients. However, net worth requirements and other credit standards for customer accounts are utilized to limit this exposure.

<u>Employee benefit plans</u> PW Trust Company, a wholly owned subsidiary of PWG, provides trust and investment management services to qualified retirement plans. PW Trust Company acts as trustee, custodian and investment manager of the plans' assets and presently services approximately 950 clients.

<u>Personal trust services</u> The Company offers its clients a full range of domestic and international personal trust services, including self trustee and corporate trustee options. Investment options include managed accounts, mutual funds and annuities. The Company serves its international clients through trust companies located in Guernsey, Channel Islands and the Cayman Islands and serves its domestic clients through third party trustees.

<u>Unit Investment Trusts</u> The Company is sole sponsor for various Unit Investment Trusts ("UITs"), cosponsors UITs with other firms and distributes UITs sponsored by other dealers. Income is derived from the sales charges paid by investors who purchase units. UITs are fixed portfolios of municipal, corporate and government bonds, or equity securities.

Dealer Transactions

The Company regularly makes a market in over-the-counter ("OTC") securities and as a block positioner, acts as market-maker in certain listed securities, U.S. and foreign government and agency securities, investment-grade and high-yield corporate debt, emerging market securities, and mortgage and asset-backed securities.

Equity The Company effects transactions in large blocks of securities, usually with institutional investors, generally involving 10,000 or more shares of listed stocks. Such transactions are handled on an agency basis to the extent possible, but the Company may take a long or short position as principal to the extent that no buyer or seller is immediately available. By engaging in block positioning, the Company places a portion of its capital at risk to facilitate transactions for clients. Despite the risks involved in block positioning, the aggregate brokerage commissions generated by the Company's willingness to commit a portion of its capital in repositioning, including commissions on other orders from the same clients, justifies such activities.

The Company makes markets, buying and selling as principal, in common stocks, warrants and other securities traded on the NASDAQ National Market or in other OTC markets. The unlisted equity securities in which the Company makes markets are principally those in which there is substantial continuing client interest and include securities which the Company has underwritten.

<u>Fixed Income</u> The Company provides clients access to a variety of fixed income products including: U.S. government and agency securities; mortgage-backed related securities including those issued through Government National Mortgage Association ("GNMA"), Federal National Mortgage Association ("FNMA") and Federal Home Loan Mortgage Corp. ("FHLMC"); asset-backed securities; emerging market securities; corporate investment-grade and high-yield securities; collateralized bond obligations ("CBOs") and collateralized loan obligations; and options and futures contracts on certain of these products. To the extent significant price fluctuations occur, the Company's capital can be at risk. This risk is mitigated by hedging inventory positions.

As a "primary dealer" in U.S. government securities, the Company actively participates in the distribution of United States Treasury securities and reports its inventory positions and market transactions to the Federal Reserve Bank on a weekly basis. The Company takes positions in government and government agency securities to facilitate transactions for its clients on a principal basis, or for its own account. Profits or losses are recognized from purchases and sales, and fluctuations in the value of securities in which it maintains positions. Additionally, trading activities include the purchase of securities under agreements to resell at future dates (reverse repurchase agreements) and the sale of the same or similar securities under agreements to repurchase at future dates (repurchase agreements). Profits and losses on the repurchase transactions result from the interest rate differentials.

The Company actively participates in the mortgage-backed securities markets through the purchase or sale of GNMA, FNMA, FHLMC, mortgage pass-through securities, collateralized mortgage obligations ("CMOs"), CBOs, and other mortgage related and asset-backed securities, in order to meet client needs on a principal basis. As a means of financing its trading, the Company enters into repurchase agreements. The Company also structures and underwrites CMOs and CBOs. Additionally, the Company serves as principal and financier in the origination, purchase, sale, securitization and resale of mortgage notes and other real estate related products.

The Company is an active participant in the corporate bond markets. Through the fixed income debt syndicate desk and institutional sales force, the Company distributes and markets new issuances of corporate debt securities. The corporate bond trading desk supports this effort as a dealer in the secondary markets by effecting transactions on behalf of clients or for the Company's own account. Revenues generated from these activities include underwriting fees on syndicate transactions and principal transaction gains or losses.

The Company underwrites, makes markets in, and facilitates trades for clients in the high-yield securities markets. High-yield securities refer to companies whose debt is rated as non-investment grade. The Company continually monitors its risk positions associated with high-yield debt and establishes limits with respect to overall market exposure and individual issuer.

The Company may also take positions in emerging market securities to facilitate transactions for its clients on a principal basis. Emerging market securities include Latin American, Eastern Europe and Asian instruments denominated in U.S. dollars and local currency units. The Company continually monitors its risk positions associated with emerging market securities and establishes limits with respect to overall market exposure, region and individual issuer.

<u>Municipal securities</u> Through its municipal bond department, the Company is a dealer in both the primary and secondary markets, buying and selling securities for its own account and for clients.

<u>Derivatives</u> The Company is engaged in activities, primarily on behalf of clients, in equity derivative products, including listed and OTC options, warrants, futures and underlying equity securities. The Company may also engage in creating structured products, which are sold to retail and institutional clients, that are based on baskets of securities and currencies, primary foreign and domestic market indexes and other

equity and debt-based products. The Company generally hedges positions taken in these structured products based on option and other valuation models. The Company engages in interest rate, stock index, commodity options and futures contract transactions in connection with the Company's principal trading activities. In addition, the Company's mortgage and foreign currency businesses enter into forward purchase and sale agreements, and option contracts.

Derivative financial instruments are subject to varying degrees of market and credit risk, although in many cases derivatives serve to reduce, rather than increase the Company's exposure to losses from these risks. The Company has developed a control environment, encompassing both its derivative-based and other businesses, that involves the interaction of a number of risk management and control groups. See "Management's Discussion and Analysis - Risk Management" on page 30 in the 1998 Annual Report to Stockholders for a discussion of these groups and their functions. See also "Notes to Consolidated Financial Statements – Note 1: Summary of Significant Accounting Policies, Note 4: Long-Term Borrowings, Note 8: Financial Instruments with Off-Balance-Sheet Risk and Note 9: Risk Management", beginning on page 39, page 43, page 45 and page 47, respectively, in the 1998 Annual Report to Stockholders.

Investment Banking

The Company manages and underwrites public offerings of debt and equity securities, arranges private placements and provides financial advice in connection with mergers and acquisitions, restructurings and reorganizations for domestic and international companies.

The Company manages public offerings of corporate debt and equity securities or participates as an underwriter in syndicates of public offerings managed by others. Management of an underwriting account is generally more profitable than participation as a syndicate member since the managing underwriters receive a management fee and have more control over the allocation of securities available for distribution. The Company is invited to participate in many syndicates of negotiated public offerings managed by others.

The Company is an industry leader in the management of tax-exempt bond offerings. Through its Municipal Securities Group, the Company provides financial advice to, and raises capital for, issuers of municipal securities to finance the construction and maintenance of a broad range of public-related facilities, including healthcare, housing, education, public power, water and sewer, airports, highways and other public finance infrastructure needs. The group also provides a secondary market for these securities. Revenues derived from these activities include underwriting and remarketing agent fees, and selling concessions.

Through its Commercial Real Estate group, the Company provides a full range of capital markets services to its real estate clients, including underwriting of debt and equity securities, principal lending, debt restructuring, property sales and bulk sales services, and a broad range of other advisory services.

Significant risks are involved in the underwriting of securities. Underwriting syndicates agree to purchase securities at a discount from the public offering price. If the securities are ultimately sold below the cost to the syndicate, an underwriter will experience losses on the securities which it has purchased. In addition, losses may be incurred on stabilization activities taken during such underwriting.

The Company, through certain subsidiaries, may participate from time to time as an equity investor in partnerships and other entities that invest in fixed income securities, equity securities and other financial instruments, or may provide financing commitments or other extensions of credit associated with merchant banking and other principal investments.

Asset Management

The Asset Management group is comprised of Mitchell Hutchins Asset Management Inc. ("MHAM"), including Mitchell Hutchins Investment Advisory division, Mitchell Hutchins Institutional Investors Inc., Financial Counselors Inc. and NewCrest Advisors Inc. The Asset Management group provides investment advisory and portfolio management services to mutual funds, institutions, pension funds, endowment funds,

individuals and trusts. Mutual funds, for which MHAM serves as an investment advisor and administrator, include both taxable and tax-exempt funds and front-load, reverse-load, and level-load funds. At December 31, 1998, total assets under management were \$58.5 billion.

In December 1998, the Company announced a joint venture with Yasuda Mutual Life Insurance Company ("Yasuda"), which will develop, sponsor and manage mutual funds in Japan. MHAM will provide its expertise in structuring and administrating the funds, while Yasuda will distribute the products.

Margin Lending

In a margin transaction, the Company extends credit to a client for the purchase of securities, using the securities purchased and/or other securities in the client's account as collateral for amounts loaned. The Company receives income from interest charged on such extensions of credit. Amounts loaned are limited by margin requirements which are subject to the Company's credit review and daily monitoring procedures and are generally more restrictive than the margin regulations of the Federal Reserve Board and other regulatory authorities. The Company may lend, to other brokers or use as collateral, a portion of the margin securities to the extent permitted by applicable margin regulations. The Company also extends credit to clients for purposes other than to purchase or carry securities under the same criteria described above.

The extension of margin credit is an important source of revenue to the Company since the interest rate paid by the client on funds loaned by the Company exceeds the Company's cost of funds. The amount of the Company's gross interest revenues is affected not only by prevailing interest rates, but also by the volume of business conducted on a margin basis. To finance margin loans to clients, the Company utilizes both interest-bearing and non-interest-bearing funds generated from a variety of sources in the course of its operations, including bank loans, free credit balances in client accounts, sale of securities under agreements to repurchase, the lending of securities and sales of securities not yet purchased. No interest is paid on clients' free credit balances.

By permitting a client to purchase on margin, the Company takes the risk that market declines could reduce the value of the collateral below the principal amount loaned, plus accrued interest, before the collateral could be sold.

Securities Lending and Prime Brokerage

In connection with both its trading and brokerage transactions, the Company borrows and lends securities to and from brokers and dealers, banks, and other counterparties, principally to cover short sales and to complete transactions where the customer has not delivered securities by the settlement date. The borrower of securities is generally required to deposit cash or another form of qualifying collateral with the lender. The borrower pays a fee to the lender or receives only a portion of the interest earned on the cash deposit, pursuant to an agreement between the parties specifying the terms of the transaction. The Company also provides prime brokerage services to its clients.

International

Portions of the Company's core business activities are conducted through PaineWebber International Inc. and its subsidiaries (collectively, the "foreign subsidiaries") which also function as introducing broker-dealers to PWI for U.S. market products and are members of certain international exchanges. The foreign subsidiaries are active in the sales, trading and underwriting of U.S. dollar denominated and non-U.S. dollar denominated Eurobonds. In addition, certain of the foreign subsidiaries provide prime brokerage services to their clients and are active in the securities lending business.

Research

Research provides investment advice and strategies to institutional and individual clients, and other business areas of the Company. The Equity Research analysts, strategists, and economists cover approximately 800 companies in 50 industries and also generate broader investment and economic analyses. The Company's

Fixed Income and Municipal Securities groups also maintain dedicated research teams that cover their respective businesses.

Other Activities

Correspondent Services Corporation ("CSC"), a registered broker-dealer, provides execution and clearing services through PWI to correspondent broker-dealers to support transactions for their individual customers. CSC provides execution and clearing services to approximately 130 broker-dealers on a fully disclosed and omnibus basis. CSC also provides margin loans to the clients of its correspondent brokers.

PaineWebber Life Insurance Company ("PW Life") issues variable annuities which are sold by PWI as agent. PW Life also assumes reinsurance of variable annuities issued by other insurance companies.

During 1998, the Company discontinued the operations of PaineWebber Specialists Inc., which operated specialist trading functions on the Pacific, Boston and Cincinnati stock exchanges.

Regulation

The securities and commodities industry is one of the nation's most extensively regulated industries. The Securities and Exchange Commission ("SEC") is responsible for carrying out the federal securities laws and serves as a supervisory body over all national securities exchanges and associations, while the Commodity Futures Trading Commission ("CFTC") provides this function over all national commodities and futures exchanges and associations. The regulation of broker-dealers has to a large extent been delegated, by the federal securities laws, to self-regulatory organizations ("SROs"). These SROs include all the national securities and commodities exchanges, the National Association of Securities Dealers and the Municipal Securities Rulemaking Board. Subject to approval by the SEC and the CFTC, these SROs adopt rules that govern the industry and conduct periodic examinations of the operations of certain subsidiaries of the Company. The New York Stock Exchange ("NYSE") has been designated by the SEC as the primary regulator of certain of the Company's subsidiaries including PWI. In addition, certain of these subsidiaries are subject to regulation of the laws of the 50 states, the District of Columbia, Puerto Rico and certain foreign countries or exchanges in which they are registered to conduct securities, banking, insurance or commodities business.

Broker-dealers are subject to regulations which cover all aspects of the securities business, including sales methods, trade practices among broker-dealers, use and safekeeping of customers' funds and securities, capital structure of securities firms, recordkeeping, and the conduct of directors, officers and employees. Violation of applicable regulations can result in the revocation of broker-dealer licenses, the imposition of censures or fines, and the suspension or expulsion of a firm.

As a registered broker-dealer and member firm of the NYSE, PWI is subject to the Net Capital Rule (Rule 15c3-1 under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), which also has been adopted through incorporation by reference in NYSE Rule 325. The Net Capital Rule, which specifies minimum net capital requirements for registered broker-dealers, is designed to measure the financial soundness and liquidity of broker-dealers. The Net Capital Rule, as defined, prohibits registered broker-dealers from making substantial distributions of capital by means of dividends or similar payments, or unsecured advances and loans to certain related persons, including stockholders, without giving at least two business days prior or post notification to the SEC. Pre-notification requirement applies to any proposed withdrawal of capital if the aggregate of such withdrawals, on a net basis, within any 30 calendar day period would exceed 30% of the broker-dealer's excess net capital, as defined. Post-notification requirement applies if the aggregate of such withdrawals, on a net basis, would exceed 20% of the broker-dealer's excess net capital, as defined. The rule permits the SEC, by order to restrict, for up to 20 business days, withdrawing of equity capital or making unsecured advances or loans to related persons under certain limited circumstances. Finally, broker-dealers are prohibited from making any withdrawal of capital that

would cause the broker-dealer's net capital to be less than 25% of the deductions from net worth required by the Net Capital Rule as to readily marketable securities.

Pursuant to SEC and CFTC regulations, registered broker-dealers and futures commission merchants ("FCMs") must maintain, preserve and report on a quarterly and annual basis, certain information concerning the organizational structure, risk management policies and financial condition of any affiliate of the Company whose activities are reasonably likely to have a material impact on the financial and operational condition of the Company.

Competition

All aspects of the business of the Company are highly competitive. The Company competes directly with numerous other brokers and dealers, investment banking firms, insurance companies, investment companies, banks, commercial banks and other financial institutions.

In recent years, competitive pressures have increased from discount brokerage firms, on-line internet trading, and commercial banks that were not traditionally engaged in the securities business. The Company believes that the principal factors affecting competition in the securities industry are available capital, and the quality and prices of services and products offered.

Item 2. Properties

The principal executive offices of the Company are located at 1285 Avenue of the Americas, New York, New York under leases expiring through December 31, 2015. The Company is currently leasing approximately 667,000 square feet at 1285 Avenue of the Americas principally comprising the offices of its investment banking, asset management, capital markets, and corporate headquarters staff, as well as two branch offices for retail financial advisors.

The Company leases approximately 968,000 square feet of space at Lincoln Harbor in Weehawken, New Jersey under leases expiring through December 31, 2013. The Lincoln Harbor facility principally comprises the offices of the Private Client Group headquarters, systems, operations, administrative services, and finance divisions.

At December 31, 1998, the Company maintained 303 offices worldwide under leases expiring between 1999 and 2015. In addition, the Company leases various furniture and equipment. The information regarding the Company's lease commitments is set forth in Note 10 in the Notes to Consolidated Financial Statements on page 49 in the 1998 Annual Report to Stockholders.

Item 3. Legal Proceedings

The Company is involved in a number of proceedings concerning matters arising in connection with the conduct of its business. Certain actions, in which compensatory damages in excess of \$244 million appear to be sought, are described below. The Company is also involved in numerous proceedings in which compensatory damages of less than \$244 million appear to be sought, or in which punitive or exemplary damages, together with the apparent compensatory damages alleged, appear to exceed \$244 million. The Company has denied, or believes it has legitimate defenses and will deny, liability in all significant cases pending against it, including those described below, and intends to actively defend each such case.

In Re NASDAQ Market Maker Antitrust Litigation

In July 1994, PaineWebber Incorporated ("PaineWebber"), together with numerous unrelated firms, were named as defendants in a series of purported class action complaints that have since been consolidated in the United States District Court for the Southern District of New York under the caption In Re NASDAQ Market Maker Antitrust Litigation, MDL Docket No. 1023. The consolidated class complaint alleged that the defendant firms engaged in activities as market makers on the NASDAQ over-the-counter market that

violated the federal antitrust laws. On November 13, 1998, the Court entered judgment granting final approval to a settlement of the litigation, by which the defendants, including PaineWebber, were released from all specified claims by participating class members, and the action was dismissed with prejudice. PaineWebber's share of the settlement was approximately \$50 million.

SEC Administrative Action

In the Matter of Certain Market Making Activities on NASDAQ was an SEC administrative action instituted and settled without a hearing or an admission of or denial of findings on January 11, 1999. The administrative action found that on certain occasions in 1994 PaineWebber traders and a PaineWebber registered representative engaged in certain improper trading activities in connection with specified NASDAQ securities, failed to maintain certain required books and records and failed reasonably to supervise in connection with the above activities. PaineWebber agreed to pay a civil penalty of \$6.3 million and disgorgement of \$381,685; to an administrative cease and desist order prohibiting the firm from violating certain provisions of the federal securities laws; and to submit certain of its policies and procedures relating to the matters alleged in the order to review by an SEC-appointed consultant. Twenty-seven other market makers and fifty-one traders at the firms settled related SEC administrative actions at the same time.

Newton v. Merrill Lynch, et al. Securities Litigation

PaineWebber and two other broker-dealers were named as defendants in litigation brought in November 1994 and subsequently styled In Re Merrill Lynch, et al., Securities Litigation, Civ. No. 94-5343 (DRD). The amended class action complaint, filed in March 1995, purportedly on behalf of a class of persons who placed market orders with defendants for the purchase or sale of NASDAQ securities between November 1992 and 1994, alleges that defendants violated the federal securities laws in connection with the execution of those orders by, among other things, failing to provide execution of such orders at prices better than the national best bid or offer available on the NASDAQ market. On December 13, 1995, the District Court granted defendants' motion for summary judgment. On January 31, 1998, the United States Court of Appeals for the Third Circuit (en banc) reversed the District Court's grant of summary judgment and remanded the case to the District Court for further proceedings. On April 30, 1998, defendants filed petition for a writ of certiorari with the United States Supreme Court. On October 5, 1998, the petition was denied. On July 21, 1998, the Magistrate Judge granted plaintiffs' motion to amend the complaint to add additional plaintiffs and extend the period covered by the complaint through August 1996. Defendants have appealed to the District Court from the Magistrate Judge's ruling. The District Court has not yet ruled on class certification.

Askin Litigation*

Kidder, Peabody & Co. Incorporated ("Kidder, Peabody"), a subsidiary of the Company, together with other unrelated individuals and firms, has been named as a defendant in certain actions pending in the United States District Court for the Southern District of New York brought on behalf of individuals and two purported classes of investors in the three funds (the "Funds") managed by Askin Capital Management, L.P. and David J. Askin (collectively, the "Askin Parties"). The actions are Primavera Familienstiftung v. David J. Askin, et al., Docket No. 95 Civ. 8905; ABF Capital Management, et al. v. Askin Capital Management, L.P., ocket No. 96 Civ. 2978; Montpellier Resources, Limited et al. v. Askin Capital Management, L.P., et al., Docket No. 97 Civ. 1856; Richard Johnston as Trustee for the Demeter Trust, et al. v. Askin Capital Management, L.P., et al., Docket No. 97 Civ. 4335; Bambou, Inc., et al. v. David J. Askin et al., Docket No. 98 Civ. 6178; and AIG Managed Market Neutral Fund et al. v. Askin Capital Management L.P., et al., Docket No. 98 Civ. 7494. The plaintiffs have alleged, among other things, that Kidder, Peabody and other brokerage firms aided and abetted false and misleading representations made to investors in violation of federal and state securities laws, used the Funds as an outlet for otherwise unmarketable tranches of collateralized mortgage obligations, and violated various rules of the New York Stock Exchange and

^{*} This item relates to a matter involving Kidder, Peabody & Co. Incorporated which was acquired by the Company in August 1997. In connection with the acquisition, the seller and its parent General Electric Company agreed to indemnify the Company for all losses relating to this matter.

National Association of Securities Dealers. As a result of various decisions by the District Court, the only claim remaining in these cases against Kidder, Peabody is for aiding and abetting the Askin Parties' alleged fraud on the investors. In addition, on March 19, 1998, the District Court denied plaintiffs' motion for class certification in the <u>Primavera</u> and <u>Montpellier Resources</u> actions. The parties are presently engaged in pretrial discovery. No trial date has been set. Collectively in the six lawsuits, the plaintiffs now claim damages of approximately \$320 million, as well as unspecified punitive damages.

In a separate, but related action now pending in the United States Bankruptcy Court for the Southern District of New York captioned ABF Capital Management, et al. v. Kidder, Peabody & Co. Incorporated, a group of investors in the Funds have sought to equitably subordinate, pursuant to Section 510(c) of the Bankruptcy Code, certain recoveries received by Kidder, Peabody, amounting to approximately \$15.5 million, in connection with the settlement of Kidder, Peabody's claims in the Funds' bankruptcy proceedings. The Bankruptcy Court has determined that the relief sought in this action is simply an alternative equitable remedy to the relief sought in the related District Court actions and has, in effect, stayed the case pending resolution of the District Court cases.

Keene Litigation*

Kidder, Peabody is a defendant, along with other unrelated individuals and entities, in Richard A. Lippe, et al., v. Bairnco Corp. et al., 96 Civ. 7600, in the United States District Court for the Southern District of New York brought by the Trustees of the Keene Creditors' Trust ("KCT"). This action originally was filed on June 8, 1995 as Adversary Proceeding No. 95/9393A in the Bankruptcy Court for the Southern District of New York. On April 10, 1997, the District Court ordered the withdrawal of the bankruptcy court. KCT was established pursuant to the Plan of Reorganization approved in connection with the bankruptcy proceedings related to Keene Corporation ("Keene"). The KCT claims against Kidder, Peabody arise from fairness opinions rendered by Kidder, Peabody during the 1980's in connection with the sale of various businesses by Keene. KCT alleges that Kidder, Peabody's fairness opinions intentionally or recklessly undervalued the assets being sold. KCT further alleges that such acts constituted aiding and abetting breaches of fiduciary duties and self-dealing by Keene's corporate officers and directors, who are also defendants, in violation of the New York Business Corporation Law and the Racketeer Influenced and Corrupt Organizations Act. KCT seeks damages from Kidder, Peabody and other unrelated individuals and firms in excess of \$700 million. On September 15, 1997, Kidder, Peabody filed a motion to dismiss the complaint. On February 6, 1998, the District Court granted Kidder, Peabody's motion to dismiss the complaint as to Kidder, Peabody. The dismissal order is not appealable by the plaintiff at this time.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Executive Officers of the Registrant

Incorporated herein by reference is the Company's definitive proxy statement for the annual meeting of stockholders to be held on May 6, 1999 ("Proxy Statement") to be filed with the SEC not later than 120 days after the end of the fiscal year.

Set forth below, in addition to information contained in the Proxy Statement, is certain information concerning the executive officers of PWG who do not also serve as directors of PWG:

Margo Alexander, 52, is Chairman of the Board and Chief Executive Officer of Mitchell Hutchins Asset Management Inc., a wholly-owned subsidiary of PWI. She has been Chairman of the Board since March 8, 1999 and Chief Executive Officer since January 1995. She was President of Mitchell Hutchins Asset

^{*} This item relates to a matter involving Kidder, Peabody & Co. Incorporated which was acquired by the Company in August 1997. In connection with the acquisition, the seller and its parent General Electric Company agreed to indemnify the Company for all losses relating to this matter.

Management Inc. from January 1995 to February 1999. From 1981 to 1995, Ms. Alexander held various positions in the Company including Director of Research, Co-Director of Institutional Equity, and Director of Institutional Equity. In April 1973, she joined Mitchell Hutchins & Co., a predecessor firm of the Company, as a security analyst.

Steven P. Baum, 46, is Executive Vice President and Director of Capital Markets of PWI, a position he has held since October 1997. From November 1995 to October 1997, he was Director of the Global Fixed Income and Commercial Real Estate groups. Upon joining the Company in February 1995, he served as Director of the Commercial Real Estate group and co-director of the Global Fixed Income group until October 1995. Prior to joining the Company, Mr. Baum was with Kidder, Peabody & Co. from 1985 to 1994 where he served in various capacities in the Fixed Income group including co-head of the Fixed Income Department from July 1994 to January 1995 and head of the Commercial Real Estate group from 1990 to July 1994.

Theodore A. Levine, 54, is General Counsel and Secretary of PWG, and is an Executive Vice President of PWI, positions he has held since June 1993. Mr. Levine is also a Senior Vice President of PWG, a position he has held since October 1997. He was Vice President of PWG from June 1993 to September 1997. Prior to joining the Company, Mr. Levine was a partner at the Washington D.C.- based law firm of Wilmer, Cutler and Pickering from February 1984 to June 1993. He was with the Securities and Exchange Commission from 1969 to 1984 where he rose to the position of Associate Director in the Division of Enforcement.

Robert H. Silver, 43, is Executive Vice President and Director of Operations, Service and Systems of PWI, a position he has held since July 1995. From 1988 to 1995, Mr. Silver held various positions in the Company including Director of Retail Products and Marketing, Director of Retail Branch offices, and Director of Finance and Controls. Prior to joining the Company, Mr. Silver was with Merrill Lynch & Co., Inc. from 1983 to 1988 and KPMG Peat Marwick from 1977 to 1983.

Mark B. Sutton, 44, is Executive Vice President and President of the Private Client Group of PWI. He has been an Executive Vice President of PWI since January 1995 and President of the Private Client Group since April 1998. From January 1995 to March 1998, he served as Director of the Private Client Group of PWI. Prior to rejoining the Company in January 1995, Mr. Sutton was with Kidder, Peabody & Co. from July 1992 to December 1994. He served as Managing Director and Chief Operating Officer of its brokerage unit until July of 1994 when he became the Chief Executive Officer of Kidder, Peabody's Investment Services Division. Mr. Sutton's original tenure with PaineWebber was from 1978 to 1992 where he served in various capacities including Director of Transaction Services and Managing Director of MHAM.

Executive Officers are elected annually to serve until their successors are elected and qualify or until they sooner die, retire, resign or are removed.

PART II

<u>Item 5. Market for Registrant's Common Equity and Related Stockholder Matters</u>

The information set forth under the captions "Market for Common Stock" and "Common Stock Dividend History" on page 57 in the 1998 Annual Report to Stockholders is incorporated herein by reference.

Item 6. Selected Financial Data

The information set forth under the caption "Financial Highlights" on page 12 in the 1998 Annual Report to Stockholders is incorporated herein by reference.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information set forth under the caption "Management's Discussion and Analysis" beginning on page 25 in the 1998 Annual Report to Stockholders is incorporated herein by reference.

Item 7a. Quantitative and Qualitative Disclosures about Market Risk

The information set forth under the caption "Management's Discussion and Analysis - Risk Management" beginning on page 30 and "Note 1 – Summary of Significant Accounting Policies – Derivative Financial Instruments" in the "Notes to the Consolidated Financial Statements" beginning on page 39 in the 1998 Annual Report to Stockholders is incorporated herein by reference.

Item 8. Financial Statements and Supplementary Data

The financial statements, schedules and supplementary financial information required by this item and included in this report or incorporated herein by reference are listed in the index appearing on page F-1.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

Information concerning the age and principal occupation of each director is set forth under the caption "Information Concerning the Nominees and Directors" in the Proxy Statement and is incorporated herein by reference. Information concerning executive officers of the Registrant, who do not serve as directors, is given at the end of Part I of this report.

Item 11. Executive Compensation

Information concerning compensation of directors and executive officers of the Registrant is set forth under the captions "Compensation of Directors," "Executive Compensation," "Other Benefit Plans and Agreements" and "Certain Transactions and Arrangements" in the Proxy Statement and is incorporated herein by reference.

Item 12. Securities Ownership of Certain Beneficial Owners and Management

Security ownership of executive officers, directors and certain beneficial owners is set forth under the caption "Security Ownership" in the Proxy Statement and is incorporated herein by reference.

Solely for the purpose of calculating the aggregate market value of the voting stock held by non-affiliates of the Registrant as set forth on the cover of this report, it has been assumed that directors and executive officers of the Registrant are affiliates.

Item 13. Certain Relationships and Related Transactions

The information related to certain transactions with directors of the Registrant is set forth under the captions "Certain Arrangements with Directors" and "Certain Transactions and Arrangements" in the Proxy Statement and is incorporated herein by reference.

PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a) Documents filed as a part of this Report:

(1) Financial Statements

The financial statements required to be filed hereunder are listed on page F-1 hereof.

(2) Financial Statement Schedules

The financial statement schedules required to be filed hereunder are listed on page F-1 hereof.

(3) Exhibits

Certain of the following exhibits, as indicated parenthetically, were previously filed as exhibits to other reports or registration statements filed by the Registrant under the Securities Act of 1933 or to reports or registration statements filed by the Registrant under the Securities Exchange Act of 1934, respectively, and are incorporated herein by reference to such reports.

- Distribution Agreement dated November 30, 1993 between Registrant and PWI (incorporated by reference to Exhibit 1.2 of Registrant's Registration Statement No. 33-52695 filed with the SEC on October 16, 1995).
- Restated Certificate of Incorporation of Registrant, as filed with the Office of the Secretary of State of the State of Delaware on May 15, 1998 (incorporated by reference to Exhibit 3.1 of Registrant's Form 10-Q for the quarter ended March 31, 1998).
- 3.2 By-laws of the Registrant as amended February 5, 1998 (incorporated by reference to Exhibit 3.5 of Registrant's Form 10-K for the year ended December 31, 1997).
- 4.1 Amended and Restated Stockholders Agreement, dated as of August 6, 1997 between Paine Webber Group Inc., General Electric Company, General Electric Capital Corporation, General Electric Capital Services, Inc. and Kidder Peabody Group Inc. (incorporated by reference to Exhibit 4.1 of Registrant's Form 8-K dated August 7, 1997).
- Share Purchase Agreement, dated August 6, 1997, by and among General Electric Company and General Electric Capital Services, Inc. and Paine Webber Group Inc. (incorporated by reference to Exhibit 4.2 of Registrant's Form 8-K dated August 7, 1997).
- 4.3 Copy of form of certificate of common stock to reflect a new signatory (incorporated by reference to Exhibit 4.1 of Registrant's Form 10-K for the year ended December 31, 1993).
- Supplemental Indenture dated as of November 30, 1993 between Registrant and Chase Manhattan Bank Delaware (formerly known as Chemical Bank (Delaware)), as Trustee, relating to the Subordinated Debt Securities (incorporated by reference to Exhibit 4.2g of Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).

- Indenture dated as of March 15, 1988 between Registrant and Chase Manhattan Bank Delaware (formerly known as Chemical Bank (Delaware)), as Trustee, relating to Registrant's Subordinated Debt Securities (incorporated by reference to Exhibit 4.2d of Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- Supplemental Indenture dated as of September 22, 1989, to the Indenture dated as of March 15, 1988, between Registrant and Chase Manhattan Bank Delaware (formerly known as Chemical Bank (Delaware)), as Trustee, relating to Subordinated Debt Securities (incorporated by reference to Exhibit 4.2e of Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- Supplemental Indenture dated as of March 22, 1991 between Registrant and Chase Manhattan Bank Delaware (formerly known as Chemical Bank (Delaware)), as Trustee, relating to Subordinated Debt Securities (incorporated by reference to Exhibit 4.2f of Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- Indenture dated as of March 15, 1988 between Registrant and The Chase Manhattan Bank (formerly known as Chemical Bank), as Trustee, relating to Registrant's Senior Debt Securities, (incorporated by reference to Exhibit 4.2a of Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- Supplemental Indenture dated as of September 22, 1989, to the Indenture dated as of March 15, 1988 between Registrant and The Chase Manhattan Bank (formerly known as Chemical Bank), as Trustee, relating to Senior Debt Securities (incorporated by reference to Exhibit 4.2b of Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- Supplemental Indenture dated as of March 22, 1991 between Registrant and The Chase Manhattan Bank (formerly known as Chemical Bank), as Trustee, relating to Senior Debt Securities (incorporated by reference to Exhibit 4.2c of Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- 4.11 Proposed Form of Debt Securities (Medium-Term Senior Note, Series C, Fixed Rate) (incorporated by reference to Exhibit 4.1a to Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- 4.12 Proposed Form of Debt Securities (Medium-Term Subordinated Note, Series D, Fixed Rate) (incorporated by reference to Exhibit 4.1b to Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- 4.13 Proposed Form of Debt Securities (Medium-Term Subordinated Note, Series C, Floating Rate) (incorporated by reference to Exhibit 4.1c to Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- 4.14 Proposed Form of Debt Securities (Medium-Term Subordinated Note, Series D, Floating Rate) (incorporated by reference to Exhibit 4.1d to Registrant's Registration Statement No. 33-52695 on Form S-3 filed with the SEC on October 16, 1995).
- 4.15 Proposed Form of Debt Securities (Senior Note, Fixed Rate) (incorporated by reference to Exhibit 4.1c to Registrant's Registration Statement No. 33-58124 on Form S-3 filed with the SEC on February 10, 1993).

- 4.16 Proposed Form of Debt Securities (Subordinated Note, Fixed Rate) (incorporated by reference to Exhibit 4.1f to Registrant's Registration Statement No. 33-58124 on Form S-3 filed with the SEC on February 10, 1993).
- 4.17 Form of Junior Subordinated Debt Indenture dated November 1996 between the Registrant and The Chase Manhattan Bank as Trustee (incorporated by reference to Exhibit 4.1 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).
- 4.18 Certificate of Trust of PWG Capital Trust I (incorporated by reference to Exhibit 4.4 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).
- 4.19 Certificate of Trust of PWG Capital Trust II (incorporated by reference to Exhibit 4.5 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).
- 4.20 Form of Amended and Restated Declaration of Trust for PWG Capital Trust I and II (incorporated by reference to Exhibit 4.11 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).
- Form of Preferred Security relating to Preferred Trust Securities of PWG Capital Trust I and II (incorporated by reference to Exhibit 4.12 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).
- 4.22 Form of Supplemental Indenture to be used in connection with issuance of Junior Subordinated Debt Securities (incorporated by reference to Exhibit 4.13 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).
- 4.23 Form of Supplemental Indenture to be used in connection with issuance of Junior Subordinated Debt Securities (incorporated by reference to Exhibit 4.11 to Registrant's Registration Statement No. 333-67187 on Form S-3 filed with the SEC on November 12, 1998).
- 4.24 Form of Junior Subordinated Debt Security (incorporated by reference to Exhibit 4.14 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).
- 4.25 Form of Guarantee with respect to Preferred Securities relating to Preferred Trust Securities of PWG Capital Trust I and II (incorporated by reference to Exhibit 4.15 of Registrant's Registration Statement No. 333-13831 on Form S-3 filed with the SEC on November 22, 1996).

The credit agreements listed below have not been registered under the Securities Act of 1933 or the Securities Exchange Act of 1934, nor does the indebtedness that they represent exceed, in the aggregate, 10% of the total assets of Registrant and its subsidiaries on a consolidated basis. Consequently, these instruments have not been filed as an exhibit with this report, but copies will be furnished to the SEC upon request.

Credit Agreement dated as of December 7, 1997, as amended, among Registrant, the Initial Lenders named therein, and The Bank of New York, Administrative Agent, relating to the \$1.2 billion credit facility.

Credit Agreement dated as of August 30, 1996, as amended, among, PWI, the Initial Lenders named therein, and The Chase Manhattan Bank, as Administrative Agent, relating to the \$750 million secured credit facility.

Credit Agreement dated as of August 30, 1996, as amended, among, Paine Webber Real Estate Securities Inc., the Initial Lenders named therein, and The Chase Manhattan Bank, as Administrative Agent, relating to the \$750 million secured credit facility.

Credit Agreement dated as of August 30, 1996, as amended, among, PaineWebber International (U.K.) Ltd., the Initial Lenders named therein, and The Chase Manhattan Bank, as Administrative Agent, relating to the \$750 million secured credit facility.

- Omnibus Amendment to Grantor Trust Agreement under Registrant's Senior Officer
 Deferred Compensation Plan dated as of August 15, 1996 (incorporated by reference
 to Exhibit 10.8 of Registrant's Form 10-K for the year ended December 31, 1996).
- Asset Purchase Agreement dated as of October 17, 1994 between Paine Webber Group Inc., General Electric Company and Kidder, Peabody Group Inc. relating to the purchase of certain assets and businesses of Kidder, Peabody Group Inc. and its subsidiaries (incorporated by reference to Exhibit 10.1 of Registrant's Form 10-Q for the quarter ended September 30, 1994).
- Supplemental Agreement dated as of December 9, 1994 among the Registrant, General Electric Company and Kidder, Peabody Group Inc. (incorporated by reference to Exhibit 4.2 to Registrant's Current Report on Form 8-K dated December 27, 1994).
- Second Supplemental Agreement dated as of December 16, 1994 among the Registrant, General Electric Company and Kidder, Peabody Group Inc. (incorporated by reference to Exhibit 4.3 to Registrant's Current Report on Form 8-K dated December 27, 1994).
- Third Supplemental Agreement dated as of January 27, 1995 among the Registrant,
 General Electric Company and Kidder, Peabody Group Inc. (incorporated by reference to Exhibit 10.3 to Registrant's Form 8-K/A dated February 24, 1995 which amended Registrant's Form 8-K dated December 27, 1994).
- Fourth Supplemental Agreement dated as of February 10, 1995 among the Registrant, General Electric Company and Kidder, Peabody Group Inc. (incorporated by reference to Exhibit 10.3 to Registrant's Form 8-K/A dated February 24, 1995 which amended Registrant's Form 8-K dated December 27, 1994).
- Second Restated and Amended Agreement of Lease, dated as of May 1, 1996, between 1285 Associates Limited Partnership and PWI relating to property located at 1285 Avenue of the Americas, New York, New York (incorporated by reference to Exhibit 10.1 of Registrant's Form 10-Q for the quarter ended March 31, 1996).
- Guarantee dated as of May 1, 1996 between Registrant and 1285 Associates Limited Partnership relating to the lease of property located at 1285 Avenue of the Americas, New York, New York (incorporated by reference to Exhibit 10.2 of Registrant's Form 10-Q for the quarter ended March 31, 1996).
- Amended and Restated Investment Agreement dated as of November 5, 1992 by and between Registrant and The Yasuda Mutual Life Insurance Company ("Yasuda") (incorporated by reference to Exhibit 10.9 to Registrant's Form 10-K for the year ended December 31, 1997).

- Lease Agreement dated as of April 14, 1986, between PWI (as Tenant) and Hartz-PW Limited Partnership (as Landlord) relating to the Lincoln Harbor Project (Operations Center) located in Weehawken, New Jersey (incorporated by reference to Exhibit 10.37 of Registrant's Form 10-K for the year ended December 31, 1995).
- Lease Agreement dated as of April 14, 1986, between PWI (as Tenant) and Hartz-PW Limited Partnership (as Landlord) relating to the Lincoln Harbor Project (Data Processing Center) located in Weehawken, New Jersey (incorporated by reference to Exhibit 10.38 of Registrant's Form 10-K for the year ended December 31, 1995).
- Lease Agreement dated as of April 14, 1986, between PWI (as Tenant) and Hartz-PW Tower B Limited Partnership, as successor in interest to Hartz-PW Hotel Limited Partnership relating to the Lincoln Harbor Project (Tower B/Office Building) located in Weehawken, New Jersey (incorporated by reference to Exhibit 10.39 of Registrant's Form 10-K for the year ended December 31, 1995).
- 10.13 Agreement of Limited Partnership of Hartz-PW Limited Partnership dated April 14,
 1986 relating to the Lincoln Harbor Project (Operation Center and Data Processing Center) located in Weehawken, New Jersey (incorporated by reference to Exhibit 10.40 of Registrant's Form 10-K for the year ended December 31, 1995).
- Agreement of Limited Partnership of Hartz-Tower B Limited Partnership dated April 14, 1986, as amended, relating to the Lincoln Harbor Project (Tower B/Office Building) located in Weehawken, New Jersey (incorporated by reference to Exhibit 10.41 of Registrant's Form 10-K for the year ended December 31, 1995).
- Ground lease between Hartz Mountain Industries and Hartz-PW Limited Partnership dated April 14, 1986 relating to the Operations Center at the Lincoln Harbor Project in Weehawken, New Jersey (incorporated by reference to Exhibit 10.42 of Registrant's Form 10-K for the year ended December 31, 1995).
- Directors and Officers Liability and Corporation Reimbursement insurance policy with Fiduciary Liability Rider with National Union Fire Insurance Company (incorporated by reference to Exhibit 10.51 of Registrant's Form 10-K for the year ended December 31, 1996).
- Letter Agreement dated as of March 9, 1993 between Registrant and The Yasuda Mutual Life Insurance Company (incorporated by reference to Exhibit 10.3 of Registrant's Form 10-K for the year ended December 31, 1992).
- 10.18⁺ Limited Partnership Agreement of PW Partners 1993 L.P. dated as of February 2, 1994 (incorporated by reference to Exhibit 10.2 of Registrant's Form 10-K for the year ended December 31, 1994).
- 10.19⁺ Registrant's 1994 Executive Incentive Compensation Plan (incorporated by reference to Exhibit 10.3 of Registrant's Form 10-K for the year ended December 31, 1994).
- 10.20⁺ Registrant's 1994 Senior Officer Deferred Compensation Plan (incorporated by reference to Exhibit 10.4 of Registrant's Form 10-K for the year ended December 31, 1994).
- 10.21⁺ Amendment to the Registrant's Senior Officer Deferred Compensation Plan dated as of August 15, 1996 (incorporated by reference to Exhibit 10.5 of Registrant's Form 10-K for the year ended December 31, 1996).

- 10.22⁺ Amendment to the Registrant's Senior Officer Deferred Compensation Plan dated as of September 1, 1996 (incorporated by reference to Exhibit 10.6 of Registrant's Form 10-K for the year ended December 31, 1996).
- 10.24⁺ Form of Registrant's 1994 Senior Officer Deferred Compensation Plan Grantor Trust Agreement (incorporated by reference to Exhibit 10.25 of Registrant's Form 10-K for the year ended December 31, 1997).
- 10.25⁺ Registrant's 1994 Stock Award Plan (incorporated by reference to Exhibit 4.1 of Registrant's Registration Statement No. 33-55457 on Form S-8 filed with the SEC on September 13, 1994).
- 10.26⁺ Registrant's 1994 Executive Stock Award Plan (incorporated by reference to Exhibit 4.1 of Registrant's Registration Statement No. 33-55451 on Form S-8 filed with the SEC on September 13, 1994).
- 10.27⁺ Registrant's 1994 Non-Employee Director Stock Plan (incorporated by reference to Exhibit 4.1 of Registrant's Registration Statement No. 33-53489 on Form S-8 filed with the SEC on May 5, 1994).
- 10.28⁺ Employment agreement dated as of May 4, 1993 between Registrant, PWI and Theodore A. Levine (incorporated by reference to Exhibit 10.2 of Registrant's Form 10-K for the year ended December 31, 1993).
- 10.29⁺ Letter dated as of October 27, 1995 amending certain provisions of the Employment Agreement between Registrant, PWI and Theodore A. Levine (incorporated by reference to Exhibit 10.20 of Registrant's Form 10-K for the year ended December 31, 1995).
- 10.30⁺ Employment Agreement dated as of January 2, 1987 between Registrant, PWI and Donald B. Marron (incorporated by reference to Exhibit 10.23 of Registrant's Form 10-K for the year ended December 31, 1995).
- 10.31⁺ Deferred Compensation Agreement dated as of August 29, 1988 between Registrant and Donald B. Marron relating to the Supplemental Employees Retirement Plan (incorporated by reference to Exhibit 10.26 of Registrant's Form 10-K for the year ended December 31, 1995).
- 10.32⁺ Agreement and Declaration of Trust for Supplemental Employees Retirement Plan dated as of January 1, 1990 between Registrant and Chase Manhattan Bank, N.A. as Trustee (incorporated by reference to Exhibit 10.36 of Registrant's Form 10-K for the year ended December 31, 1996).
- 10.33** Form of Registrant's Trust Agreement under Registrant's Supplemental Employee Retirement Plan for Certain Senior Officers dated as of February 1, 1999.
- 10.34^{+*} Form of Registrant's Supplemental Employee Retirement Plan for Certain Senior Officers dated as of February 1, 1999.
- 10.35** Form of Registrant's Trust Agreement under Registrant's Senior Officer Deferred Compensation Plan dated as of February 1, 1999.

10.36^{+*}	-	Form of Registrant's Trust Agreement under Registrant's Senior Officer Deferred
		Compensation Plan dated as of February 1, 1999.

- 10.37^{+*} Registrant's Equity Plus Program.
- 10.38⁺ Limited Partnership Agreement of PW Partners 1995 L.P. dated as of October 31, 1995 (incorporated by reference to Exhibit 10.47 of Registrant's Form 10-K for the year ended December 31, 1995).
- 10.39** Limited Partnership Agreement of PW Partners 1997 L.P. dated as of March 11, 1998.
- Computation of Earnings Per Share The information set forth under the caption "Note 17: Earnings per Common Share" on page 55 in the 1997 Annual Report to Stockholders is incorporated herein by reference.
- 12.1* Computation of Ratio of Earnings to Fixed Charges.
- 12.2* Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.
- 13* 1998 Annual Report to Stockholders of the Registrant.
- 21* Subsidiaries of the Registrant.
- 23* Consent of Independent Auditors.
- 27* Financial Data Schedules.

(b) Reports on Form 8-K:

The Company filed a Current Report on Form 8-K dated January 19, 1999 with the Securities and Exchange Commission reporting under "Item 5 - Other Events" and "Item 7 - Exhibits" relating to the Company's press release which, among other things, reported financial results for the three months and twelve months ended December 31, 1998.

⁺ Management contract or compensatory plan or arrangement required to be filed as an exhibit to this Form 10-K pursuant to Item 14(c).

^{*} Filed herewith

Paine Webber Group Inc. Items 8, 14(a)(1) and (2) and 14(d) Index to Financial Statements and Financial Statement Schedules

Financial Statements

Incorporated herein by reference are the following financial statements included in the 1998 Annual Report to Stockholders. With the exception of the following financial statements and the information incorporated by reference on items 1, 5, 6, 7 and 7a, the 1998 Annual Report to Stockholders is not to be deemed filed as part of this report.

	1998 Annual Report
<u>Description</u>	(Page)
Report of independent auditors	56
Consolidated statements of financial	
condition at December 31, 1998 and 1997	35
For the years ended December 31, 1998, 1997 and 1996:	
Consolidated statements of income	34
Consolidated statements of changes in	
stockholders' equity	36-37
Consolidated statements of cash flows	38
Notes to consolidated financial statements	39-55
Quarterly financial information (unaudited)	57
<u>Schedules</u>	
<u>Description</u>	Form 10-K (Page)
Report of independent auditors	F-2
I - Condensed financial information	F-3 - F-6

All other schedules have been omitted since the required information is not present in amounts sufficient to require submission of the schedules, or because the information required is included in the respective consolidated financial statements or notes thereto.

Report of Independent Auditors

The Board of Directors and Stockholders Paine Webber Group Inc.

We have audited the consolidated financial statements of Paine Webber Group Inc. as of December 31, 1998 and 1997, and for each of the three years in the period ended December 31, 1998, and have issued our report thereon dated February 1, 1999. Our audits also included the financial statement schedule listed in the Index to Financial Statements and Financial Statement Schedules on page F-1. This schedule is the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits.

In our opinion, the financial statement schedule referred to above, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

ERNST & YOUNG LLP

New York, New York February 1, 1999

Schedule I

CONDENSED FINANCIAL INFORMATION OF REGISTRANT PAINE WEBBER GROUP INC.

(Parent Company Only) CONDENSED STATEMENTS OF INCOME

(In thousands of dollars)

	Years Ended December 31,			
	1998	1997	1996	
Revenues				
Interest	\$ 285,554	\$ 262,573	\$ 185,772	
Other	506	379	291	
Total revenues	286,060	262,952	186,063	
Interest expense	376,949	320,838	229,396	
Net revenues	(90,889)	<u>(57,886</u>)	(43,333)	
Equity in income of affiliates	482,980	447,529	389,950	
Non-interest expenses	651	1,514	3,956	
Income before taxes	391,440	388,129	342,661	
Benefit for income taxes	42,115	27,320	21,689	
Net income	<u>\$ 433,555</u>	<u>\$ 415,449</u>	\$ 364,350	

See Notes to Condensed Financial Information of Registrant.

CONDENSED FINANCIAL INFORMATION OF REGISTRANT PAINE WEBBER GROUP INC.

(Parent Company Only)

CONDENSED STATEMENTS OF FINANCIAL CONDITION

(In thousands of dollars except share amounts)

	December 31, 1998	December 31, 1997
Assets		
Cash and cash equivalents	\$ 21	\$ 559
Trading assets	158,408	-
Loans to and receivables from affiliates	6,784,882	5,531,860
Investments in affiliates	2,354,821	2,144,787
Other assets	239,258	368,569
	<u>\$ 9,537,390</u>	<u>\$ 8,045,775</u>
Liabilities and Stockholders' Equity		
Short-term borrowings	\$ 1,041,973	\$ 1,254,127
Trading liabilities	29,597	-
Payables to affiliates	570,140	576,041
Other liabilities and accrued expenses	602,589	282,584
Junior Subordinated Debentures held by Trusts	405,928	405,928
Long-term borrowings	4,258,405	3,407,464
	6,908,632	5,926,144
Commitments and contingencies		
Redeemable Preferred Stock	189,815	188,668
Stockholders' Equity:		
Common stock, \$1 par value, 400,000,000		
shares authorized; issued 191,047,151 shares		
and 188,458,083 shares in 1998 and 1997, respectively	191,047	188,458
Additional paid-in capital	1,525,938	1,405,329
Retained earnings	1,689,386	1,340,966
Treasury stock, at cost; 45,527,707 shares and 48,557,788		
shares in 1998 and 1997, respectively	(962,792)	(998,300)
Accumulated other comprehensive income	(4,636)	(5,490)
	2,438,943	1,930,963
	\$ 9,537,390	<u>\$ 8,045,775</u>

See Notes to Condensed Financial Information of Registrant.

CONDENSED FINANCIAL INFORMATION OF REGISTRANT PAINE WEBBER GROUP INC.

(Parent Company Only)

CONDENSED STATEMENTS OF CASH FLOWS

(In thousands of dollars)

		Years Ended Decemb	oer 31,
	1998	1997	1996
Cash flows from operating activities:			
Net income	\$ 433,555	\$ 415,449	\$ 364,350
Adjustments to reconcile net income to cash			
used for operating activities:			
Noncash items included in net income:			
Equity in income of affiliates	(482,980)	(447,529)	(389,950)
Depreciation and amortization	(6,989)	(1,309)	2,951
Deferred income taxes	(12,478)	1,862	(17,050)
Other	6,972	2,809	2,535
(Increase) decrease in assets:			
Trading assets	(158,408)	-	32,575
Loans to and receivables from affiliates	(1,150,593)	(1,644,602)	(485,743)
Investment in affiliates	18,371	111,389	(12,322)
Other assets	143,172	(117,002)	78,810
Increase (decrease) in liabilities:			
Payables to affiliates	(5,901)	534,508	13,721
Trading liabilities	29,597	· <u>-</u>	(32,575)
Other liabilities and accrued expenses	323,528	172,607	(29,324)
Proceeds from:			, , ,
Dividends received from subsidiaries	325,000	225,000	2,707
Cash used for operating activities	(537,154)	(746,818)	(469,315)
Cash flows from investing activities:			
Payments for:			
Office equipment and leasehold improvem	ents (523)	(61)	(220)
Cash used for investing activities	(523)	(61)	(220)
Cash flows from financing activities:	· 	· · · · · · · · · · · · · · · · · · ·	
Net (payments on) proceeds from:			
Short-term borrowings	(212,154)	340,656	193,863
Proceeds from:	, , ,	,	,
Junior Subordinated Debentures held by Tru	ısts -	204,897	201,031
Long-term borrowings	1,148,860	822,011	476,752
Employee stock transactions	45,257	72,820	50,103
Payments for:	-,	. ,	,
Long-term borrowings	(293,223)	(198,360)	(141,128)
Repurchases of common stock	(67,613)	(411,668)	(237,766)
Dividends	(83,988)	(82,918)	(73,332)
Cash provided by financing activities	537,139	747,438	469,523
Increase (decrease) in cash and cash equivalents	(538)	559	(12)
Cash and cash equivalents, beginning of year	559	-	12
Cash and cash equivalents, end of year	\$ 21	\$ 559	\$ -
ī,			

See Notes to Condensed Financial Information of Registrant.

CONDENSED FINANCIAL INFORMATION OF REGISTRANT PAINE WEBBER GROUP INC.

(Parent Company Only) NOTES TO CONDENSED FINANCIAL INFORMATION OF REGISTRANT (In thousands of dollars except share amounts)

General

The condensed financial information of Paine Webber Group Inc. (the "Company") should be read in conjunction with the consolidated financial statements of Paine Webber Group Inc. and its subsidiaries and the notes thereto incorporated by reference in this report. Certain reclassifications and format changes have been made to prior year amounts to conform to the current year presentation.

Included in non-interest expense in the Condensed Statements of Income is the amortization of negative goodwill.

Expenses related to compensation plans sponsored by the Company for the benefit of employees of its subsidiaries are expensed at the subsidiary level.

Common Stock

On May 7, 1998, the shareholders of the Company approved an amendment to the Company's charter which increased the number of common shares authorized for issuance from 200,000,000 to 400,000,000 shares.

Statement of Cash Flows

Interest payments for the years ended December 31, 1998, 1997 and 1996 approximated \$366,535, \$312,509 and \$232,771, respectively. Income tax payments (consolidated) totaled \$236,597, \$278,553 and \$130,886 for the years ended December 31, 1998, 1997 and 1996, respectively. The income tax provision of affiliates is reflected on an individual company basis and is included in equity in income of affiliates.

Commitments and Contingencies

The Company has guaranteed certain of its subsidiaries' unsecured lines of credit and contractual obligations.

The Company guarantees payments due from PWG Capital Trust I and PWG Capital Trust II ("Trust I" and "Trust II", respectively), wholly owned subsidiaries of the Company, to holders of 8.30% Trust I Securities and 8.08% Trust II Securities, on a subordinated basis, to the extent the Company has made principal and interest payments on the 8.30% Junior Subordinated Debentures and 8.08% Junior Subordinated Debentures (collectively, the "Junior Subordinated Debentures"). This guarantee, together with the Company's obligations under the Junior Subordinated Debentures, provides a full and unconditional guarantee on a subordinated basis of amounts due on the Preferred Trust Securities.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on March 31, 1999.

PAINE WEBBER GROUP INC.

(Registrant)

BY: /s/ Donald B. Marron

Donald B. Marron Chairman of the Board and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on March 31, 1999.

/s/ Donald B. Marron Donald B. Marron Chairman of the Board, Chief Executive Officer and Director (principal executive officer) /s/ Regina A. Dolan Regina A. Dolan Senior Vice President and Chief Financial Officer (principal financial and accounting officer) /s/ E. Garrett Bewkes, Jr. E. Garrett Bewkes, Jr. Director Reto Braun Director /s/ Frank P. Doyle

Frank P. Doyle Director

SIGNATURES

/s/ Joseph J. Grano, Jr.
Joseph J. Grano, Jr.
Director
/s/ James W. Kinnear
James W. Kinnear
Director
Naoshi Kiyono
Director
/s/ Robert M. Loeffler
Robert M. Loeffler
Director
Director
/s/ Edward Randall, III
Edward Randall, III
Director
/s/ Henry Rosovsky
Henry Rosovsky
Director
/s/ John R. Torell, III
John R. Torell, III
Director
21101

Paine Webber Group Inc. Computation of Ratio of Earnings to Fixed Charges (In thousands of dollars)

		Years Ended December 31,			
	1998*	1997*	1996*	1995	1994
Income before taxes	\$ 682,763	<u>\$ 644,075</u>	\$ 558,999	\$ 102,677	<u>\$ 44,385</u>
Fixed charges:					
Interest	2,876,712	2,573,582	1,971,788	1,969,811	1,428,653
Interest factor in rents	56,139	53,665	54,537	59,491	51,102
Total fixed charges Income before taxes and	2,932,851	2,627,247	2,026,325	2,029,302	1,479,755
fixed charges	<u>\$3,615,614</u>	\$3,271,322	\$2,585,324	<u>\$2,131,979</u>	\$1,524,140
Ratio of earnings to fixed charges	<u>1.2</u>	<u>1.2</u>	<u>1.3</u>	<u>1.1</u>	<u>1.0</u>

For purposes of computing the ratio of earnings to fixed charges, "earnings" consist of income before taxes and fixed charges. "Fixed charges" consist principally of interest expense incurred on securities sold under agreements to repurchase, short-term borrowings, long-term borrowings, preferred trust securities and that portion of rental expense estimated to be representative of the interest factor.

^{*} Income before taxes includes minority interest in wholly owned subsidiary trusts.

Paine Webber Group Inc. Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends (In thousands of dollars)

	Years Ended December 31,				
	1998*	1997*	1996*	1995	1994
Income before taxes	\$ 682,763	<u>\$ 644,075</u>	\$ 558,999	<u>\$ 102,677</u>	\$ 44 <u>,385</u>
Preferred stock dividends	35,433	44,186	43,712	36,260	<u>1,710</u>
Fixed charges:					
Interest	2,876,712	2,573,582	1,971,788	1,969,811	1,428,653
Interest factor in rents	56,139	53,665	54,537	59,491	51,102
Total fixed charges	2,932,851	2,627,247	2,026,325	2,029,302	1,479,755
Total fixed charges and preferred Stock dividends	2,968,284	2,671,433	2,070,037	2,065,562	1,481,465
Income before taxes and fixed charges	<u>\$3,615,614</u>	\$3,271,322	\$2,585,324	\$2,131,979	\$1,524,140
Ratio of earnings to fixed charges and preferred stock dividends	1.2	1.2	1.2	1.0	1.0

For purposes of computing the ratio of earnings to combined fixed charges and preferred stock dividends (tax effected), "earnings" consist of income before taxes and fixed charges. "Fixed charges" consist principally of interest expense incurred on securities sold under agreements to repurchase, short-term borrowings, long-term borrowings, preferred trust securities and that portion of rental expense estimated to be representative of the interest factor.

^{*} Income before taxes includes minority interest in wholly owned subsidiary trusts.

Exhibit 21

Paine Webber Group Inc. Subsidiaries of the Registrant

A list of significant direct and indirect subsidiaries, all of which are consolidated, of Paine Webber Group Inc. (the "Company") as of December 31, 1998 and the state or jurisdiction in which organized follows. In each case, 100% of the voting securities are owned directly or indirectly by the Company. Certain subsidiaries have been omitted because, in the aggregate, they do not constitute a significant subsidiary.

<u>Name</u>	State or jurisdiction of incorporation or organization
PaineWebber Incorporated	Delaware
Mitchell Hutchins Asset Management Inc.	Delaware
PaineWebber International (U.K.) Ltd.	United Kingdom
Paine Webber Real Estate Securities Inc.	Delaware

Consent of Independent Auditors

We consent to the incorporation by reference in this Annual Report on Form 10-K of Paine Webber Group Inc. of our report dated February 1, 1999, included in the 1998 Annual Report to Stockholders of Paine Webber Group Inc.

We also consent to the incorporation by reference in the registration statements on Form S-8 (Registration Nos. 2-56284, 2-64984, 2-74819, 2-78627, 2-81554, 2-87418, 2-92770, 33-2959, 33-20240, 33-22265, 33-39539, 33-40489, 33-45583, 33-65296, 33-65298, 33-53489, 33-55451, 33-55457, 333-05269, 333-53037, 333-56021, 333-66249, 333-66251 and 333-66713) and on Form S-3 (Registration Nos. 2-99979, 33-7738, 33-29253, 33-33613, 33-38960, 33-39818, 33-47267, 33-58124, 33-53776, 33-51149, 33-52695, 333-13831, 333-13831-01, 333-13831-02, 333-13831-03, 333-13831-04, 333-17913, 333-43585, 333-47223, 333-67187, 333-67187-01, 333-67187-02 and 333-67187-03) of Paine Webber Group Inc. and in the related prospectuses, of our reports dated February 1, 1999 with respect to the consolidated financial statements and financial statement schedule of Paine Webber Group Inc. included and/or incorporated by reference in this 1998 Annual Report on Form 10-K for the year ended December 31, 1998.

ERNST & YOUNG LLP

New York, New York March 31, 1999